# LIFE WATER CANADA 2023 ANNUAL REPORT

Bringing help and hope through safe, accessible water



| N  |                              |
|--|------------------------------|
| Impact!<br>from Our Chair  | (3)<br>(5)                   |
| CTS  |                              |
| e your donations invested?<br>ata  | (7)<br>(8)                   |
| Γ  |                              |
| ity Benefits<br>for Impact that Lasts<br>elopment Goals<br>nal Scorecard | (11)<br>(13)<br>(15)<br>(16) |
| AL UPDATES   |                              |
|  | (18)<br>(19)<br>(21)<br>(22) |
| RTERS  | (24)                         |
| TIONS  |                              |
| nt of Operations (Audited)<br>d  | (32)<br>(33)<br>(34)         |

Lifewater Canada donors significantly improved the lives of 1,351,436 people in Africa and Haiti through new wells, rehabilitated wells, repaired pumps and rain catchments!

- 143,311 people from 329 new water wells
- 189,754 people from 417 broken-down wells that were rehabilitated.
- 1,007,543 people from 2,468 hand pumps that were repaired.
- 4,278 people from 43 new rainwater catchment and storage systems
- 6,550 people from 25 new community toilets and handwash stations

Included in this total is **163,943** people who also received support and training through Health and Hygiene seminars.

# We completed 3,662 water projects in fiscal 2023 after 2,093 the previous year – a record accomplishment coming out of a global pandemic.

With travel opening we have been able to visit 3 nations in 4 trips which has contributed to the significant increase in productivity. We have been able to help them with administration and workflow needs, facilitate with equipment support, as well as starting up 2 new teams – one in Kenya and the other in Liberia.



# WHAT AN IMPACT!

# BEING INSPIRED AND INSPIRING OTHERS!

Travel and in-person training have resumed. Every trip holds challenges, but without exception each trip shows incredible impact that improves lives. One of our donors recently wrote this note: "Everyone needs inspiration and hope. Lifewater Canada is like a marathon of hope to the world's poorest." This past fiscal year has left many of us out of breath from that marathon, but there isn't a single one of us that isn't inspired to reach out and keep pressing on when we see such good fruit of all the effort. Your donations, the hard work of our overseas partners and our personal efforts have touched **1,343,596** lives in this year alone!

So many dreams have come true, incredible potential realized and lives changed with the simple gifts of safe water, improved sanitation, education and helping hands to support in times of need. On a personal note, the lives of the team members themselves have improved. They have the tools and support to increase their work and earn much needed funds to support their families. Thank you for being part of the change.

What brings us great joy is seeing our teams help each other. Nigeria coming over to Kenya to train new teams on their drilling rigs; Kenya sharing information concerning hygiene education and dignity kits and everyone participating in improving and sharing photos of their work. It is such an inspiration to see this depth of team work.



# MESSAGE FROM OUR CHAIR

### September 2023

It is said that a picture is worth a thousand words. The pictures being sent into Lifewater's main office to document the projects speak so clearly, reminding me why we do what we do. Seeing the dirty water sources used before a well was planted in a village being transformed to the look of pure joy seen on the children's faces when safe water comes from the new well brings it home to me. The actual work is done by the national partnering teams in Kenya, Liberia, Nigeria, and Haiti, such work would not be possible without the donations from generous donors such as you.

Yes, as the demand for safe water continues to grow, the Lifewater Canada budget continues to increase resulting in a very positive growth of the organization. As the board chair I am confident in our staff who are working very hard and efficiently, keeping the overhead low and the safe water flowing freely.

I'm humbled that I get the opportunity to be associated with an organization that so powerfully impacts the lives of not only the recipients of the safe water, but also those of us who donate, to make the world a better place.



Lifewater Canada Chair and U.S. Representative

Cheryl Ann Hertan, MBA, CTR

PROJECTS

### HOW WERE YOUR DONATIONS INVESTED?

| PROJECT SECTOR   | INVESTMENT                        | %                 |
|--|-----------------------------------|-------------------|
| New Wells  | \$1,334,199                       | 43.4              |
| Rehabilitated Wells  | \$409,469                         | 13.3              |
| Pump Repairs   | \$302,956                         | 9.9               |
| Rainwater Catchment/Storage  | \$141,684                         | 4.6               |
| Health and Hygiene   | \$104,661                         | 3.4               |
| Sanitation   | \$77,233                          | 2.5               |
| Infrastructure/Equipment*  | \$404,640                         | 13.2              |
| Training and Education   | \$59,300                          | 1.9               |
| Overhead**<br>Administrative Expenses<br>Wages and Benefits<br>Fundraising | \$40,951<br>\$172,809<br>\$27,216 | 1.3<br>5.6<br>0.9 |
| TOTAL  | \$3,075,118                       | 100.0             |

\*Infrastructure/Equipment includes repair and storage facilities, vehicles, equipment, tools, etc.

\*\*Overhead includes salaries, contractor fees, fundraising costs, office supplies, etc., of which \$48,879 or 20.28% was funded by board and staff donations.



### FISCAL 2022-2023 PROJECTS + BENEFICIARIES

|            | New Wells | Rehabilitated<br>Wells | Pump Repairs | Rainwater<br>Catchment<br>Tanks | Sanitation<br>and Health<br>& Hygiene<br>Programs | TOTAL<br>Projects | TOTAL<br>Beneficiaries |
|------------|-----------|------------------------|--------------|---------------------------------|---|-------------------|------------------------|
| HAITI      | 38        | 3                      | 714          | -                               | -   | 755               | 286,036                |
| LIBERIA    | 20        | 14                     | 772          | _                               | 66  | 872               | 413,867                |
| NIGERIA    | 238       | 244                    | 708          | -                               | 13  | 1,203             | 324,949                |
| KENYA      | 33        | 156                    | 274          | 43                              | 326   | 832               | 326,584                |
| Total      | 329       | 417                    | 2,468        | 43                              | 405   | 3,662             | 1,351,436              |
| Proportion | 9%        | 11.4%                  | 67.4%        | 1.2%                            | 11%   | 100%              |                        |

# YEARLY TOTALS // BY WATER PROJECT TYPE



2021



# IMPACT

### CUMULATIVE NUMBER OF PEOPLE BENEFITING

| 6,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 5,500,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 5,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 4,500,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 4,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 3,500,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 3,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 2,500,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 2,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 1,500,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 1,000,000 |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      | /    |      |      |
| 500,000   |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
| 0         | [    |      |      |      |      |      | I    |      |      |      |      |      |      |      |      |      |      |      |      | l    |      |
|           | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |

*# of People by Country* 📕 Liberia 📕 Nigeria 📕 Kenya Haiti

Since Lifewater Canada drilled its first well (in Liberia) in 1995, 5,756,470 people have gained access to safe, consistent water.





### CUMULATIVE NUMBER OF PEOPLE BENEFITING (LAST 10 YEARS ONLY)

|      | HAITI     | LIBERIA   | NIGERIA   | KENYA   | OTHER NATIONS | TOTAL     |
|------|-----------|-----------|-----------|---------|---------------|-----------|
| 2014 | 693,491   | 407,689   | 169,920   | 29,421  | 4,803         | 1,305,324 |
| 2015 | 950,473   | 489,346   | 183,130   | 34,825  | 4,803         | 1,662,577 |
| 2016 | 972,689   | 516,966   | 196,939   | 42,630  | 4,803         | 1,734,028 |
| 2017 | 993,704   | 556,594   | 210,749   | 61,844  | 4,803         | 1,827,694 |
| 2018 | 1,236,876 | 608,231   | 214,352   | 74,453  | 4,803         | 2,138,714 |
| 2019 | 1,465,638 | 647,859   | 214,352   | 85,861  | 4,803         | 2,418,512 |
| 2020 | 1,796,472 | 698,294   | 226,360   | 132,094 | 4,803         | 2,858,024 |
| 2021 | 2,111,695 | 776,950   | 332,035   | 208,348 | 5,404         | 3,434,432 |
| 2022 | 2,461,635 | 861,475   | 637,466   | 439,054 | 5,404         | 4,405,034 |
| 2023 | 2,760,853 | 1,207,062 | 1,124,142 | 659,009 | 5,404         | 5,756,470 |

# WORKING FOR IMPACT THAT LASTS

Taking the time to step back and measure outcomes has always been important to us, and the recent global shutdown gave us an opportunity to work more closely with our in-country coordinators and teams to increase and validate the data that we collect. As a result of this increase, we have shifted slightly in how we serve the communities and villages in which we work.

The ability to change and adapt without losing one's identity is a hard fought and learned asset that we believe is an absolute if we are to continue serving well in the future. With that in mind, this last year saw a shift in how we do things while maintaining the core of what we do and why we do it. We have been working steadily within our partner nations to better serve individual communities by holistically assessing the drinking water access, sanitation, and hygiene needs of that community. The clustering of efforts and resources completely meets the community needs and is magnifying the impact of our collective work. So, rather than a single well or pump repair, a village may see several pump repairs or rehabilitations, enough new wells to maintain ready and reasonable access, a community toilet, and enough Health & Hygiene Seminars to blanket the population with knowledge.

Combined, these actions are putting less stress on a village's infrastructure, while empowering and equipping the population to care for that infrastructure, and one another. And that means a longer lasting impact.





Most of us understand the significant value of time. To many, it is the most valuable resource of all. Unlike every other resource in this world, it is the one that is the same for us all. Whether you live in suburban North America of Sub-Saharan Africa, your allotment is the same. 1,440 minutes a day is all you get.

While our work can not create time from nothing, one of our joys is measuring the time that our work redeems. We have heard countless stories and read countless letters from those we have the joy to serve, and those stories share a common factor, and that is time.

In November 2022, I had the opportunity to travel to Mwingi, in northeastern Kenya, to build and help train a new team on the operation of a newly-in-service LS300+ truck-mounted drilling rig. The team, along with some skilled volunteers, completed the machine and were drilling the maiden borehole at Mwambiu Secondary School, deep in the bush. As we were drilling around the clock, the team split into shifts, which meant late night travel from our sleeping quarters to the drill site. On one of those shift changes, we came across a teenage girl walking down the dirt track, and thinking she may appreciate a ride, we stopped to offer. Her response? "No thank you, I am just going for water before school." It was 3:30am, and we were 8km from her home. She would go on to make two trips for water, carrying two 20L jerry cans before sunrise, and be in class in time for her exams.

That well came into full service in February of 2023, and as a beautiful peripheral outcome of providing access to the resource of water, that girl, along with over 1.3 million other people, have seen that time redeemed. On average, each and every household that benefits from Lifewater Canada's work redeems 71.4 minutes each and every day. Time that we didn't create but has been made available again.

# DAN'S FAVOURITE NUMBER

# OUR DEVELOPMENT GOALS

Lifewater Canada pursues four key development goals:

Meet Basic Water Availability Services
 Provide Safe, Drinkable Water
 Actively Engage Communities
 Plan for Long-term Maintenance

The first two goals are aimed at ensuring people have a no more than 30-minute round-trip walk to safe water that is available to them year-round.

The next two goals help foster community ownership of water projects and communities' commitment to long-term maintenance.



### Haiti Liberia Kenya Nigeria

# OPERATIONAL TARGETS SCORECARD

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### 1 Basic Water Availability Services

- a) Located within 1 km of at least 90% of users
- b) Available year-round
- c) Less than 5-minute wait time
- d) Usage of 150-600 people per well

### 2 Provide Safe, Drinkable Water

- a) Free of pathogenic bacteria
- b) Nitrate + Nitrite levels comparable to Canadac) No turbidity or objectionable taste

### 3 Actively Engage Communities

- a) Health and hygiene training
- b) Community involved in picking the well site
- c) Community participation (financial, labor, etc.)
- d) Facilities built on community land
- e) Dedication event (and deed transfer in Liberia)

### 4 Plan for Long-Term Maintenance

- a) Site fencing/controlled access during off hours
- b) Trained project technician(s)
- c) Clear maintenance plan
- d) Strive for more than one community water source

### (%) of Target Complete

# REGIONAL UPDATES

# HAIT

The Haiti team remains streamlined for maximum efficiency, with a total of 6 team members, their hard work and dedication resulted in 38 new wells, 3 Well Rehabilitations, and another near record year of repairs, completing 714 repairs! We are tremendously proud of this group, as even though they face danger and discouragement on a daily basis, they continue to press on to see their countrymen impacted through safe and accessible water, over 236,000 in this past year alone!

Lifewater Haiti struggled with major supply chain issues and fuel shortages, as well as the ongoing national turmoil that Haiti has been suffering from. Gang violence remains an increasing danger, and the political climate has yet to stabilize.

Despite all of this, the team continues to work strongly. They are focusing on reducing the number of active users on each pump to facilitate longevity, planning for long term supply and inventory so that work does not get interrupted, and stepping up on equipment maintenance and repair programs to avoid downtime.



### Share of Lifewater's water projects in fiscal 2023 (in this country)

# BERIA

After the sudden loss of Jim Gehrels (Lifewater Canada Founder) and father to the team, the existing Liberia team struggled for direction. When COVID hit the world in 2020, we learned very quickly that depth of trust and relationship is valuable but could not hinge solely on the kind of strong in-person presence that Jim offered this team. While there were some long months of frustration, we were eventually able to build the type of partnership that is needed to carry out our collective work in Liberia.

In October 2022, we traveled to Liberia for the first trip since early 2019 and began the process of restructuring the Liberian initiative. Drawing from our experiences with similar structures, we introduced the concept of multiple teams dividing the work of WASH programming, each focusing on their areas of strengths and interest, yet harmonizing with the other to serve communities. While met with great resistance at first, in April of 2023 we launched Liberia with 2 working teams, Lifewater Liberia Inc remains as our oldest team, now exclusive to drilling and rehabilitating wells, and Service to Servants – Lifewater, who focus on pump repair, health & hygiene, and community latrines. This also required moving L-Linc's existing Program Coordinator into a new Country Coordinator role, managing Community Assessments and requests, and balancing the work between the two teams. The outcomes of this new direction have been miraculous and deeply inspiring.



### Share of Lifewater's water projects in fiscal 2023 (in this country)



### LIFEWATER LIBERIA INC.

With a significant change to the L-Linc board, as well as a new Program Coordinator, our oldest team has a new vigor and renewed passion for the work. Retaining only the drilling team and direct support staff, and using a rental drill rig as required, this group completed 11 wells in the 3 months after restructure, after completing 9 in the first 9 months of the year, as well as 14 rehabilitated wells. Focusing on repairs and maintenance to existing equipment, their fleet is as strong as it currently can be. With new accounting practices and an actively engaged board, they also immediately began saving funds for a new drilling rig, which we hope will be put into service in this fiscal year.

### STS-LIFEWATER

A long-standing relationship with USA based International NGO known as STS – Service to Servants, has now birthed our second Liberian partner, STS – Lifewater. Working independently under Program Coordinator Joe Sloan, this team consists of the remaining staff from L-Linc as well as a few new trainees. Based in a compound jointly shared by Lifewater and STS, our trip in April completed the office and volunteer housing projects, and 3 vehicles to launch the pump repair program. In the final 3 months of our last fiscal year, this new team successfully completed 423 pump repairs and 66 health & hygiene classes. Their goal for this fiscal? 2080 REPAIRS!! And if donations allow, this is not out of reach.

# BERIA (CONT.)

# NGERIA

It was another incredible year for Hosea and his team. Officially completing his NGO Registration and now known as Lifewater Hygiene Initiative of Nigeria (LHIN), this group completed over 1200 water projects in a 12-month period! To say that this is a miraculous feat would be an understatement, and at the same time, we must recognize the dedicated team and excellent management that is also involved in serving nearly 325,000 Nigerian men, women, and children.

Pump shipments from India have been a regular part of our work in Nigeria this past year, and Hosea's local work included completing the compound, shop, and office, as well as adding to the LHIN fleet of vehicles with a capable 4x4 cube van to act as a parts depot for long excursions into the deep rural regions.

In response to the vast amount of work in this country, we have initiated the construction of a truck mounted drilling rig for this team, similar the one that was put into service in Kenya in late 2022. This will be a modified LS300+ hydraulic rig mounted on an Isuzu NPS chassis, with mud rotary and air drilling capacity on board. Hosea, as an experienced driller, has been spending time working with other national teams doing training, and in one of those trips, had the opportunity to inspect and operate the LS300 in Kenya, seeing the possibility of moving away from his current rented machines and reaching deep into the remote regions with safe water was exciting to LHIN, and is a project that we are very pleased to partner with him in. We expect that rig to enter service in March of 2024.



### Share of Lifewater's water projects in fiscal 2023 (in this country)

# KENYA

Nearly tripling the number of people impacted through our donors' investment in Kenya from the year before, our 3 Kenyan partners continue to work together in their areas of strength. Serving over 325,000 people with a record setting 33 new wells, 430 pump repairs or replacements, 6 latrines, 43 rainwater & handwash stations, and over 1500 Health & Hygiene seminars in schools and communities, this country continues to shine.

### LIFEWATER RESCUE KENYA

After a long wait, the newly recognized national organization of LRK is in full swing. As a team of 5, their sole focus is the operation of the Isuzu mounted LS300 (affectionately known as Jerry) and the support vehicle, an Isuzu 4 door 4x4 pickup (known as Tom), in the remote area of Mwingi in eastern Kenya. Facing incredibly difficult conditions, lack of roads, and harsh environments, this team of 4 drillers has consistently delivered 4 boreholes every month, all drilled on local school grounds with access to students and the public.

Currently, STADA is acting as the pump installation team for this group, allowing the LRK drillers to focus on successful drilling, as well as letting them spend time at home, as the region that they are drilling demands a schedule of being away from home for weeks at a time. LRK drills and caps the boreholes, and then STADA sends an installation team and materials to do the final installation. Though it is a slightly longer process, it allows the staff from both teams the time for family and home.

Though it was a steep learning curve for this group, they have impressed us all with their attention to detail and ability to manage time, resources, and finances effectively and openly. For example, they were able to move from an advance payment model to a payment on a cost recovery basis (project payment sent after final project documentation is sent to Lifewater Canada) in only 3 short months. This is a great accomplishment for a new team!



### Share of Lifewater's water projects in fiscal 2023 (in this country)



### STADA

This group always show themselves to be willing, eager, teachable, and adaptable in all situations. Growing in their Health & Hygiene Education program, they have allowed their material to be adapted for use by our other teams, most notably our newest team, Lifewater STS in Liberia.

Along with this, they have expanded their repair teams to 2 teams, capable of up to 60 repairs a month between them. They have grown to include Well Rehabilitations along with their New Wells and Pump Repairs, and expanded their distribution of Dignity Kits, which have proven to be a valuable and impactful addition to our Sanitation and Hygiene program.

In all of this, STADA has proven the desire to work as a partner, rather than as a dependent. They consistently share costs on infrastructure purchases, adding a new (to them) truck and 2 new 3-wheeled motorcycles to their fleet, as well as a 20' shipping container for pump storage.

### THE LIFEWATER KENYA (TLK)

This past fiscal year, The Lifewater Kenya team acted as the unofficial parent group to both STADA and LRK. Without our original team and it's managing Director David Maina, our work in Kenya would not be possible. This team offers assistance in any way asked. From project management, material requisition, troubleshooting, staffing, and government compliance. David, and now his children, Dorcas and Sammy, are absolutely integral to all of our Kenyan work.

We are currently working on finalizing plans to refurbish TLK's trailer mounter rig, creating a smaller version of a truck mounted rig, to relaunch TLK's drilling program. While we do not have a date for this to be completed, our hope is that it can be done in this coming year.

# KENYA (CONT.)



In Kisumu, Kenya, we have been engaged in a survey of those who have directly benefited from our WASH programming. Our intention was simply to verify our reported outcomes, but we have learned so much more. While this is still a small cross section of the individuals we have served together, it is so encouraging to us, and we hope it is to you as well.

These surveys have been distributed to 3 communities in the Kisumu area; Alendu, Kakuongo, and Kasaro; with respondents including school aged girls, their parents, and school officials. All 3 have all benefited from as many WASH programs as needed; new wells drilled where required, all local pumps repaired and operational, dormant wells rehabilitated, latrine access & hand wash stations provided, as well as sanitation and health & hygiene seminars conducted.

Across the board, we see the same thing in these three communities. All schools report zero absenteeism due to water responsibilities or water borne illness and 100% active participation in class. All student respondents reporting improved test scores and improved feelings of security & confidence. Notably, an incredible reduction in dropout due to pregnancy has also been observed, those pregnancies are reported as down by 90%! We attribute this to eradicating the common practice of trading sex for the provision of sanitary napkins or assistance in loading & carrying water.

Lifewater Canada doesn't believe in simply transferring money to fix a problem. We believe in transferring the tools and skills needed to ensure that the communities we partner with are self-sufficient and no longer have to depend on anyone else for a simple human right: access to clean, safe drinking water, and the benefits that come along with that fulfilled right.

# OUTCOMES THAT MATTER

SUPPORTERS

# EARNING YOUR TRUST + COPING WITH GROWTH



won't receive it.

We are grateful that our careful stewardship has been recognized by Charity Intelligence Canada – an independent research organization that evaluates the performance of hundreds of Canadian charities based on several key factors including their operational efficiency. They (charityintelligence. ca) have repeatedly listed Lifewater as:

annual budget.

We achieve this unusually low percentage by relying heavily on volunteers, by employing a very small team of deeply committed full-time and part-time contract workers who work from their homes to provide administrative support, and by constantly seeking other cost efficiencies in Canada and overseas.

Thank you for your trust and your very generous support. We hope you will continue to invest in Lifewater with confidence

### If you don't have faith in us, you won't donate. And if you don't donate, people who desperately need safe water

• Among the top 10 charities in Canada in terms of impact, or 'bang for one's buck,' on behalf of donors • Canada's top-ranked water-focused charity

### Our overhead costs - including administration and fundraising – are consistently less than 10% of our entire

# PARTNERS

### OVERSEAS IMPLEMENTATION:

- Association Lifewater d'Haiti (Haiti)
- Lifewater Rescue Kenya (LRK) Mwingi Kenya
- Lifewater Hygiene Initiative of Nigeria (LHIN), Abuja, Nigeria
- Lifewater Liberia Inc. (L-Linc.) Liberia
- STADA (Stawisha Dada) Kisumu, Kenya
- STS-Lifewater -Liberia
- The Lifewater Kenya Ltd. (TLK) Nakuru, Kenya

### FUNDRAISING:

- Several schools and individuals doing walks, bike rides, runs cookie sales as fundraisers
- Special dates events: i.e.) World water day, Black History month, birthdays, Christmas
- Prospector Steak House (Thunder Bay, ON) turning bread into water!
- Supper in the Country & Pitchfork Barbecue (Bow Island, AB)
- United Way (Canadawide)
- Water of Life Project (Nova Scotia)



# FOUNDATIONS

Anderson Sunshine Foundation (Benefaction) (Toronto, ON)

Aqueduct Foundation, JM Foundation (Vancouver, BC)

Aqueduct Foundation, Many Trees Foundation (Vancouver, BC)

Aqueduct Foundation, *Ohson Family Fund* (Vancouver, BC)

At The Kitchen Table Foundation (Vancouver, BC)

Basilia Dias Family Fund (via TD Private Giving Foundation) (Mississauga, ON)

Beyond BC Greenhouse Charitable Foundation (Surrey, BC)

The Blossom Foundation (via Scotia Wealth Management) (Toronto, ON)

Cavelti Family Foundation (Toronto, ON)

Charities Aid Foundation Of America (Alexandria, VA)

Charities Aid Foundation Of Canada, Bonterra (Toronto, ON)

Charities Aid Foundation of Canada, *Cestnik* (Toronto, ON)

Chimp Foundation (via Charitable Impact Foundation) (Vancouver, BC)

Chisholm Thomson Family Foundation (Toronto, ON)

The Clint Brooks Family Foundation (Calgary, AB)

Comrie Family Fund (Benefaction) (Toronto, ON)

Dave & Maralyn Strachan Charitable Foundation (Midhurst, ON)

Dragon Fire Charitable Fund (via Vancouver Foundation) (Vancouver, BC)

Ezra Designated Funds (via Saint John's Legacy Foundation) (Edmonton, AB)

Fellowship of Man (Scotia Wealth Management, Bank of Nova Scotia Trust Company) (Toronto, ON)

Fiera Capital Foundation (Toronto, ON)

The Firstline Foundation (Benefaction) (Toronto, ON)

Gail Blanchette Charitable Foundation (Scarborough, ON)

Gay Lea Foundation (Mississauga, ON)

Giftfunds Canada (Kingston, ON)

Giftfunds Canada, Rodrique & Suzanne Lefort (Weymouth, NS)

Gil & Bonnie Stoik Gifting Fund (Nanaimo, BC)

GiveWise Giving Fund (Abbotsford, BC)

Hageman Family Foundation (Burlington, ON)

Hinchliff Charitable Trust (Benefaction)

Horwood-Labbad Fund (via Redleaf Foundation, *Stronger Philanthropy*) (Dundas, ON)

Isaac Family Foundation (Jordon, ON)

Jacma Foundation (Toronto, ON)

JMB Charity Fund (via Strategic Charitable Giving Foundation) (Toronto, ON)

John & Ellie Voortman Charitable Foundation (Ancaster, ON)

JP Hall Family Charitable Account (via Strategic Charitable Giving Foundation) (Toronto, ON)

Kim & Helen Lewis Foundation (Kindsville, ON)

Larry Bannerman Foundation (Kincardine, ON)

Lederman Foundation (Montréal, QC)

My Tribute Memorial Gifts (North York, ON)

NWM Private Giving Foundation (Vancouver, BC)

Pecan Foundation (via Canada Gives) (Cobourg, ON)

Peter Gilgan Foundation (Toronto, ON)

The Raftis Family Fund (Guelph, ON)

Raymond James Canada Foundation (Vancouver, BC)

Rubin & So Foundation (Beaconsfield, QC)

The Southbeach Foundation UK Online Giving Foundation (Benevity) Victoria Foundation (Victoria, BC) WCPD Foundation (Ottawa, ON) Wee Waifs Worldwide Trust (North Vancouver, BC)

# CHURCHES AND CIVIC GROUPS

All Saints Bonavista (Bonavista, NL) Bethlehem Christian Reformed Church (Thunder Bay, ON) Bright Funds (Oakland, CA) Brooks Christian Reformed Church (Brooks, AB) Buys Family Legacy Fund (St. Catherines, ON) Christian Community Church (Burdett, AB) Christian Disaster Response International (Winter Haven, FL) Christian Reformed Church (Taber, AB) Community Christian Reformed Church (Richmond Hill, ON) Emmanuel Christian Reformed Church (Calgary, AB) Emo Christian Reformed Church (Emo, ON) Emo Christian Reformed Church, Dorcas Society (Emo, ON) Faith United Church (Courtice, ON) First Baptist Church (Petrolia, ON) First Christian Reformed Church (Kemptville, ON) Hope Christian Reformed Church (Thunder Bay, ON) Joy and Hope Of Haiti (Burlington, ON) Kortright Presbyterian Church (Guelph, ON) Ladner Christian Reformed Church (Delta, BC) Langley Immanuel Christian Reformed Church (Langley, BC) Little Current United Church (Little Current, ON) Loch Raven United Methodist Church (Baltimore, MD) Loch Raven United Methodist Church Women (Towson, MD) Main Street United Church (Mitchell, ON) Murphy Rotary Club (Murphy, NC) New Life Christian Fellowship (Thunder Bay, ON)

Niagara Warehouse Of Hope (Jordan, ON) Ontario Epsilon Chapter Of Alpha Delta Kappa (Thunder Bay, ON) PayPal Charitable Giving Fund (Washington, DC) Richmond Faith Church (Richmond, BC) Slate River Baptist Church (Slate River, ON) St. Andrew's Presbyterian Church (Thunder Bay, ON) The Benevity Community Impact Fund (via CDNOnlineGiving) (Calgary, AB) The Good Shepherd Church (Englehart, ON) United Way Alberta Capital Region (Edmonton, AB) United Way East Ontario (Ottawa, ON) United Way Newfoundland and Labrador (St. Johns, NL) United Way Of Greater Toronto (Toronto, ON) United Way Winnipeg (Winnipeg, MB) Ursuline Religious of the Diocese of London in Ontario (Chatham, ON) Water of Life Project (Truro, NS) West View Christian Fellowship (Grassy Lake, AB) Willowdale Christian Reformed Church (Willowdale, ON)

### SCHOOLS

Ecole Le-Petit-Prince (Maple, ON) Elora Road Christian School (Guelph, ON) Holy Family School (Thunder Bay, ON) Valley Elementary School (Valley, NS) Westney Heights Public School (Ajax, ON)

# CORPORATIONS

Advicetap Digital Inc. (Vancouver, BC) Andrew Migay Medicine Professional Corporation (Thunder Bay, ON) Andrews Engineer (Etobicoke, ON) Aqua Insight Inc. (Waterloo, ON) Azimuth Environmental Consulting (Barrie, ON) Belleville Police Association (Belleville, ON) Blistex Corporation (Mississauga, ON) Bodypro Health (Thunder Bay, ON) Bona and Klein Medicine Professional Corporation (Kingston, ON) Breukside Dairy Farm Inc. (Neebing, ON) Brimdale International Inc. (Oakville, ON) Butlers Incorporated (Calgary, AB) Charities Aid Foundation Canada, Cargill (Andover, MA) Charity Auto Sales (Penticton, BC) CNA (Toronto, ON) CodeMasters Agency Inc. (Binbrook, ON) Compu-Law Consulting & Accounting Services Ltd. (Calgary, AB) Coverstar Canada (Surrey, BC) Creative Roots Landscaping Ltd. (Kelowna, BC) Development Engineering (London) Limited (London, ON) Encepta Corporation (Burnaby, BC) Featherblock Inc. (Rimbey, AB) Ferreira Professional Corporation (Toronto, ON) GEO Morphix Ltd. (Campbelville, ON) Geo-Environmental Drilling (Acton, ON)

Gestion Maurice Et Donna Assh Inc. (Toronto, ON) Grow Trade Consulting Inc. (Toronto, ON) Hiebert Cabinets & Fine Woodwork Ltd. (Bow Island, AB) House Of Combat Ltd. (North York, ON) Hunt, Gregory - Hawkland Farms (St. Charles, ON) Insitu Holdings Inc. (Guelph, ON) Iris Legal Law Corporation (Vancouver, BC) J Morrison Roofing (Elora, ON) Jay Miller Real Estate Ltd. (Newmarket, ON) Joe's Auto Service (Thunder Bay, ON) Kamlodge Services Ltd. (Thunder Bay, ON) KGS Group (Winnipeg, MB) Lantern Capital (Mississauga, ON) Lauren Parente Enterprises (Mississauga, ON) Matti Homes Inc. (Richmond Hill, ON) MECP Local 722 (Thunder Bay, ON) Menic Planning Services Inc. (Thunder Bay, ON) Motioneering Inc. (Guelph, ON) MP Billing Solutions (Surrey, BC) North Rock Group Ltd. (Concord, ON) Northern Consulting, Marketing and Research Inc. (Calgary, AB) OGIG Corporation (Newmarket, ON) Paddock Drilling Ltd. (Brandon, MB) Philip King Law Office (London, ON) Phillips & Jacobsen Enterprises Inc. (Rossland, BC) Planet Legacy Give Shop (Rocky View County, AB) PNI Contracting Ltd (Rosslyn, ON) Prana Vida (London, ON) Quinn Construction (Tottenham, ON)

R & R Farms (Amaranth, ON) R.J. Burnside and Associates Ltd. (Guelph, ON) Reinders + Law Ltd. (Milton, ON) Riverbend Farm (Neebing, ON) Rowan Williams Davies & Irwin Inc. (Guelph, ON) S TECH IT (Oakville, ON) Salon NIVO10 Inc. (Montréal, QC) Samaritan Enterprises Inc. (Winnipeg, MB) Schipper, Harm & Dieuwke (Armstrong, BC) Serefin (Toronto, ON) Silverorange Inc. (Charlottetown, PE) Solinst Canada Ltd. (Georgetown, ON) Stephanie Gilchrist Personal Real Estate Corporation (Kelowna, BC) Taylor Oballa Murray Leyland LLP (Toronto, ON) The Buchanan Programme (Burnaby, BC) Thornhill Lawn Equipment (Thornhill, ON) Thunder Bay Co-Op Farm Supplies (Slate River, ON) Thunder Bay Truck Center Inc. (Thunder Bay, ON) VapDirect Inc. (Paspebiac, QC) Wallwin Electric Services Ltd. (Barrie, ON) Westwood Electric (2020) Ltd. (Vernon, BC) 10217387 Canada Corporation (Niagara Falls, ON) 1358461 Ontario Ltd Trading As Kam Yuen Canada (Markham, ON) 1367458 BC Ltd. (Vernon, BC) 1621687 Ontario Ltd. (Thunder Bay, ON) 3303128 / Axxima Inc. (Toronto, ON) 659529 BC Ltd. (Prince George, BC)

OPERATIONS

# STATEMENT OF OPERATIONS (AUDITED)

| REVENUE:                     | 2023         | 2022         |
|------------------------------|--------------|--------------|
| Donations:                   |              |              |
| Individual                   | \$ 1,834,170 | \$ 1,894,351 |
| Corporate                    | \$ 156,457   | \$ 227,367   |
| Foundations                  | \$ 514,692   | \$ 364,389   |
| Churches and Schools         | \$ 335,200   | \$ 302,700   |
| Gifts in kind                | \$ 19,479    | \$ 14,664    |
| International                | \$ 67,329    | \$ 64,419    |
| Interest income              | \$ 14,836    | _            |
| Foreign exchange gain (loss) | \$ 8,482     | \$ 1,460     |
|                              | \$ 2,950,645 | \$ 2,869,350 |

| TOTALS:   | 2023         | 2022         |
|---|--------------|--------------|
| Excess (deficiency) of revenue<br>over expenditures | \$ (124,473) | \$ (385,479) |
| Net assets, beginning of year                       | \$ 945,384   | \$ 1,330,863 |
| Net assets, end of year                             | \$ 820,911   | \$ 945,384   |

| EXPENDITURE: |  |
|--------------|--|
|--------------|--|

Expenses:

- Administrative expenses
- Fundraising
- Health and hygiene
- Infrastructure improvements
- Tank catchment systems
- Pump repair program
- Sanitation
- Training and education
- Disaster relief
- Wages and benefits
- Well construction
- Well rehabilitation

| \$ 141,684   | \$ 498,535   |
|--------------|--------------|
| \$ 302,956   | \$ 152,843   |
| \$ 104,661   | \$ 74,424    |
| \$ 59,300    | \$ 24,647    |
| -            | \$ 130,485   |
| \$ 172,809   | \$ 52,989    |
| \$ 1,334,198 | \$ 1,276,168 |
| \$ 409,470   | \$ 338,598   |
| \$ 3.075.118 | \$ 3,254,829 |

### 2023

\$ 40,951

\$ 27,216

\$ 77,233

\$ 404,640

2022

\$ 55,315

\$ 23,767

\$ 103,870

\$ 523,188

# OUR BOARD OF DIRECTORS



Cheryl Ann Hertan (Board Chair) MBA, CTR, John Muir Health, California

Herman (Harry) Oussoren (Vice-Chair, Secretary) P. Eng., Insitu Contractors, Guelph, ON

Donald Heerema (Financial Controller) Chartered Account, Thunder Bay, ON

Lynda Gehrels (President) Registered Nurse, Thunder Bay, ON

Jason Gehrels (Member at Large) Financial Advisor, World Financial Group, Ottawa, ON

Edwin Makkinga (Member at Large) Manager, Climate Policy for Enbridge Inc., Calgary, AB

Les Babcock (Haiti Coordinator) Lifewater Drilling, Bow Island, AB



### OUR TEAM

Lifewater Canada is led by a small team of volunteers, employees, and contractors who work from their homes to minimize overhead costs:

Lynda Gehrels, President (volunteer) – Thunder Bay, ON Dan Nickol, Vice President (full-time) – Coaldale, AB Scott Chapman, Corporate Relations and Grant Manager (full-time) – Coquitlam, BC

Jeff Adams, Donor Relations Manager (part-time) – Calgary, AB Shirley van Dyken, Office Administrator (part-time) – Thunder Bay, ON Frances Bennett-Sutton, Office Assistant (part-time) – Thunder Bay, ON Les Babcock, Haiti Country Coordinator (volunteer) – Bow Island, AB Jessie Hamilton, Administrative Assistant (part-time) – Thunder Bay, ON Coleton Nickol, Data Entry & Evaluation (part-time) – Coaldale, AB

Lifewater has drilling and repair teams overseas that are paid on a perproject basis. These are the hard-working people leading those teams:

Hanania Orelus, Program Manager, Ld'H – Haiti
Rev. Stephen Varfee, Country Coordinator – Liberia
Henry Tengbeh, Program Coordinator, LL-Inc. – Liberia
Joe Sloan, Program Coordinator, STS Lifewater – Liberia
Hosea Apeh, Program Director, LHIN – Nigeria
Patricia Nudi, Program Director, STADA – Kenya
Rev. David Maina, Managing Director, TLK – Kenya
Catherine Achieng Wimbly, Program Director, LRK – Kenya

# REASONS TO BE THANKFUL

Thankful to God for how he's orchestrated so many wonderful things for Lifewater Canada during the past year or so, including:

- New partnerships in Kenya and Liberia
- New corporate and foundation support
- The faithful, sacrificial support of so many individual donors (people like Matt Scott – riding bike to save personal funding for Lifewater donations)
- The increasingly important role that women are playing in Lifewater and in our overseas partner organizations (L-Can staff: Lynda, Shirley, Jesse, Jamie and Jocelyn in Canada, Hanania in Haiti, Catherine in Kenya, Patricia and many STADA staff in Kenya, Tawah and Blessing in Liberia etc.)
- The high degree of dedication, innovation, and even courage that we see from our overseas teams, some of which operate in very challenging and sometimes dangerous environments (esp. Nigeria, Haiti)
- Abundance of equipment to support the various teams
- Two rigs into Kenya with another on the way due to arrive in September

- Various trucks for drilling, pump repair and administrative use in Kenya, Liberia and Nigeria
- Two pump repair trike motorcycles in Kenya
- Cube van in Nigeria for Pump storage when up country
- A shipment of Afridev pumps and parts sent from India into Kenya and Nigeria
- An increase in international team collaboration which is promoting local nationals training other nationals in drilling skills.
- The partnership with a new pump supplier out of India, a 3 generational company who have worked with Lifewater this fiscal, with cutting shipping costs, producing a more robust pump and guaranteed pricing despite the rising costs coming out of COVID
- The incredible cost savings in US exchange through the capacity of bulk buying of US cash
- Our top 10 ratings in Charity Intelligence for the 4th year running



# WATER IS LIFE!

### We are called "Lifewater" because water is essential to life – to every living being's survival.

Each \$1 donated to Lifewater Canada can provide safe, accessible water to a child or adult for one year. That estimate is based on each well costing an average \$5,200 to drill, each well lasting almost twelve years before major repairs are necessary, and each well serving an average 400 people during each year of its twelve-year "life span" before major repairs. So please donate today!

Lifewater has been a registered Canadian charity since 1997:

Legal name: Lifewater Canada Corporation Number: 344140-7 Business Number: 885420737RR0001 Netherlands AnBi RSIN: 8239.79.660

### CONTACT US:

Lifewater Canada 457 Heather Crescent, Thunder Bay, ON, P7E 5L1 807.622.4848 info@lifewater.ca



# THANK YOU!



- Bringing help and hope through safe, accessible water -