

LIFEWATER CANADA



Annual Report 2011



www.Lifewater.ca

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Message from Chairman of the Board

Our work in Africa and Haiti helping the rural poor continued this past year as we worked to provide over 50,000 people with safe drinking water, sanitation facilities and health and hygiene training.

Many of you will recall the devastating earthquake which struck Haiti in the early part of 2009. Lifewater Canada was one of the first teams there to help out and our work continued through this past year and will into the future. The work here continues to focus on rehabilitation of existing wells and the drilling of new wells to provide this nation's people with access to clean drinking water. This access to safe drinking water aided in reducing the impact of the cholera outbreak experienced in Haiti.

We also continued our long term commitment to helping the rural poor of Africa. In Liberia we assisted our partners by increasing their mobility and capability through the provision of two large surplus army trucks: re-mounting of a drill rig on one of these trucks and the other will be used to haul supplies to the drill site. This coupled with more experience using the drill that drills into rock has allowed our Liberian partners to be more active this past year in areas previously considered too difficult to drill. With our assistance and guidance our Liberian Partners have been able to restructure their drilling teams to create more dynamic and efficient teams and thus improve their productivity. Last year you may recall that the Liberian teams reached a milestone of one well per week, while this rate was not sustainable through the past year due to some equipment problems many of these have been rectified and we are confident that this milestone will again be surpassed.

In Nigeria, Kenya and Zambia drilling teams have also been active. Unfortunately the general unrest in Kenya and Nigeria has periodically hampered our partners' efforts in these areas. Work in these areas is fraught with a constant under-current of personal danger. Thus, we thank all of our donors who continue to pray for the safety of these workers.

This past year the organization's President Jim Gehrels and wife Lynda continued their sabbatical from work to continue to visit and work more closely with all of our teams. The experience gained from Jim and Lynda's visits to the various countries will shape our future efforts in these countries as we have gained a greater understanding of the needs, social perspectives and general expectations of what is required for our partners to be successful in their efforts.

In closing and on behalf of the Lifewater.ca board of directors I would like to say thank you to all of the individuals, corporations, and institutions which have been so generous in their support of our efforts here. May you, your families, co-workers and friends be blessed this coming year and may the grace of heaven be upon you.

Alex Campbell, Chairman

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Lifewater Canada

Introduction

Lifewater Canada (Lifewater.ca) is a non-profit Christian organization of volunteers from Canada and the United States. We train, equip & support the rural poor in Haiti & Sub-Saharan Africa to drill wells and build washrooms. Every year, Lifewater.ca provides more than ten thousand men, women and children with safe drinking water, hygiene training and sanitation facilities.

Lifewater.ca started operation in 1995 and has been registered in Canada as a charitable, non-profit corporation since 1997:

Official Name: Lifewater CanadaCorporation Number: 344140-7

Business Number: 885420737RR0001

• Address: 307 Euclid Ave, Suite 194; Thunder Bay, Ontario;, P7E 6G6

We exist because over 1 billion people in the world do not have safe drinking water. Water-borne diseases like hepatitis, cholera and dysentery claim the life of a child every 12 seconds. In Sub-Saharan countries like Liberia, 15% of children die before age 5.

We are inspired by Jesus to reach out a helping hand to those in need. We are committed to providing humanitarian assistance to all people, regardless of religious affiliation, race or political persuasion. We focus on helping provide safe water, improved sanitation and increased hygiene awareness in Haiti and in Sub-Saharan Africa (Liberia, Nigeria, Kenya and Zambia). To-date we have drilled over 550 wells built dozens of communal washrooms and held countless health & hygiene workshops.

Our Strategy is simple:

- 1. Volunteers train & equip African crews.
- 2. Crews Drill Wells & build Washrooms.
- 3. Donors help villages afford these necessities.

Because we are run by volunteers working from home, our overhead is approximately 3%. Our fiscal year runs from October 1 to September 30. Our budget for the upcoming year is \$550,000 Canadian Dollars. Most of our support comes from ordinary families, schools, churches, foundations and civic groups. Lifewater.ca is supported by those who share our belief that whether we live or die should not depend on where we are born.



Lifewater.ca builds capacity and implements projects. We work in Haiti and in the Sub-Saharan African countries shown below (Liberia, Nigeria, Kenya and Zambia):



With the generosity of donors and the hard work of volunteers and the in-country teams, 147 projects were completed in Sub-Saharan Africa and Haiti this past year (an increase of 27% from last year). Thanks for giving generously to make this life-saving work possible.

COUNTRY	WELLS	WASHROOMS	PUMP REPLACEMENT	Community Mobilization*
Haiti	33		15	pending
Kenya	2	1	3	6
Liberia	50	8		60
Nigeria	26	3	2	31
Zambia	2			2
Total	113	12	20	98

*Includes Health & Hygiene workshop, well caretaker and pump repair technician training.



2011 Board of Directors

Chairman

Alex Campbell, MSc Owner of Judan Enterprises (Environmental Consultant)

Vice-Chairman

Peter Brown Owner of Humanwave Radio

President

Jim Gehrels, PGeo Hydrogeologist Group Leader, Ontario Government

Secretary

Lori Molendyk, RN Public Health Manager, Thunder Bay District Health Unit

Treasurer

Gary Lamers Owner, Gala Consulting

Financial Controller

Don Heerema Chartered Accountant, BDO Canada LLP

International Representative

Cheryl Hertan Certified Tumor Registrar, Memorial Medical Center

Business Consultant

Herb Bax Retired, Former owner of KBM Forestry Consultants

Member

Tom Gehrels CATS Travel Agent, Adventure Center



Partnerships

Your dollar accomplishes more because Lifewater.ca works through local implementing partners and remains volunteer run to keep overhead under 5%. This work would not have been possible without the generous support of the foundations, corporations and civic groups listed below. Finally, we are truly grateful for the many individuals and families whose contributions saved many lives this past year.

Implementing Partners

Haiti:

- Dlo se Lavi (Cape Haitian, Haiti)
- ➤ Living Hope Mission (Madeline, Haiti)
- Lifewater Drilling Ltd (Bow Island, Alberta)

Kenya: The Lifewater Kenya Ltd. (Box 1610, Nakuru, Kenya, 20100)

Liberia: Lifewater Liberia Inc., (Bensonville Highway, Opposite University of Liberia [Fendall Campus], Liberia)

Nigeria: Grace Community Development Agency (Jos, Nigeria)

Zambia: Seeds of Hope International Partnerships (8244 Nelson Mandela Rd, Kansenshi Infill, Ndola, Zambia)



Receipting Partner

Donors can receive USA tax receipts by enclosing a short note saying their donation is in support of the work of Lifewater.ca and sending their cheque to either of the following two non-profit groups:

➤ Flowing Streams Ministries, Attention Mr. Mike Turvey, PO Box 3134, Shawnee, KS, 66203

Fund Raising Partners

- > The Birthday Party Group
- Desert Run
- > Humanwave.com
- > JodiKing.com
- > Lifewater International
- > The One World Talent Show
- > The Water Team
- > The Water Team Youth Chapter
- Water of Life



Supporting Foundations

- ➤ Blue Planet Links Foundation
- > The Blossom Foundation
- > The Buchan Family Foundation
- > Derick Brenninkmeyer Charitable Foundation
- > Fellowship of Man
- > Hageman Family Foundation
- > The Manning Foundation

Supporting Companies

- Aardvark Drilling Inc.
- Access Traders Inc.
- Alexander Juvshik Medicine Professional Corporation
- AquaResource Inc.
- > Azimuth Environmental
- BC Greenhouse Builders Ltd.
- Blackport Hydrogeology Inc.
- ConeTec Investigations Ltd.
- > Dr. Daryl I. Perry Medical Corporation
- > Droycon Bioconcepts Inc.
- > DST Consulting Engineers Inc.
- Eastern Dairy Service
- Fred Constable & Son Ltd.
- Geo-Environmental Drilling
- Herb Lang Well Drilling Ltd.
- > High Adventure Gospel Communication Ministries
- KGS Group
- Lifewater Drilling
- MGM Electric Ltd.
- N.A.R. Environmental Consultants Inc.
- Pacific Western Brewing Company
- Raybern Erectors Ltd.
- > REM Enterprises
- Rubi Holdings
- > Schlumberger Water Services
- Solinst Canada
- > Thornhill Lawn Equipment
- > Trade Development Strategies Inc.
- True Grit Consulting Ltd.
- > Tulloch Engineers & Surveyors
- Velux Canada Inc.



Supporting Churches and Schools

- AMG International
- Barrhaven Fellowship Christian Reformed Church
- Bethel Tabernacle
- Bethlehem Christian Reformed Church
- Carson Graham Secondary School
- Catholic Central High School
- The Church of the Epiphany
- > Emo Christian Reformed Church
- > Faith United Church (Harmony United Church)
- > First Christian Reformed Church
- Hope Christian Reformed Church
- Langley Immanuel Christian Reformed Church
- Liberian Community Org of KS and MO
- ➤ Little Current United Church
- Loch Raven United Methodist Church
- McCulloch United Church
- Muskoka Community Church
- New Life Christian Fellowship
- New Life Mission International
- > St. Andrew's Presbyterian Church
- > St Andrew's United Church
- Summerland Baptist Church
- Vineyard Christian Fellowship Aldergrove
- Vine House Church
- York House School Impact Entrepreneur Group
- > Wentworth United Church Women
- Willowdale Christian Reformed Church

Other Supporting Organizations

- CAW Social Justice Fund
- Orion Community Association
- Rotary Club of Barrie, Huronia
- Rotary Club of Parry Sound
- South East Alberta Watershed Alliance



Completed Project Summary

<u>Haiti</u>

In Haiti, 33 wells were completed and 15 wells were rehabilitated by local Haitian workers. For the first time in memory there are now districts with no broken pumps! With the assistance of volunteers a much needed survey to inventory wells, pump types and water quality began across the Northern Plain. This survey continues with over 800 wells already being assessed. The work done by the local Haitian workers equipped by Dlo se Lavi is helping to prevent another cholera outbreak like the one that swept through Haiti following the earthquake in 2010.



Liberia

Fifty wells and 8 washrooms were completed in Liberia. To aid in the productivity of the Lifewater Liberia 2 4X4 10 ton trucks were received from NATO and the multi-purpose building with office space is fully functional including parking sheds and secure storage containers. The workers housing is also being finished; completing the compound and allowing the workers and volunteers to provide safe water throughout the country.

In April a reader poll in a Monrovia paper, named Lifewater Liberia the "Non-profit Group of the Year" by the citizens of Liberia. How encouraging...because this award underscores not how we feel as sponsors, but how the nation of Liberia and its people recognize the impact of Lifewater's work.



Nigeria

Even with the unexpected death of the head driller, Grace Community Development Agency was still able to complete 26 wells, 3 washrooms and finish 2 pump replacements. Unfortunately tragedy is all too common in Africa and the team is working hard to prevent lives being lost to the tragic water crisis with the help our generous donors.



Kenya

With the drought conditions in East Africa and despite security concerns, the team(s) is drilling in areas where the only source of water is a dried-up river bed. Also the team was able to build a much needed modern latrine replacing a 40 year-old facility at the Uhuru School in Nakuru.

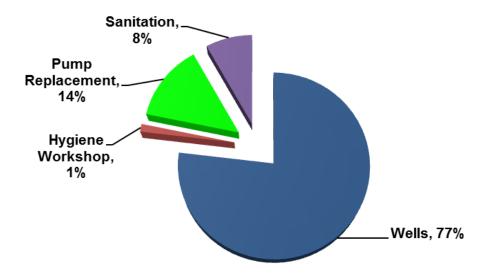


Zambia

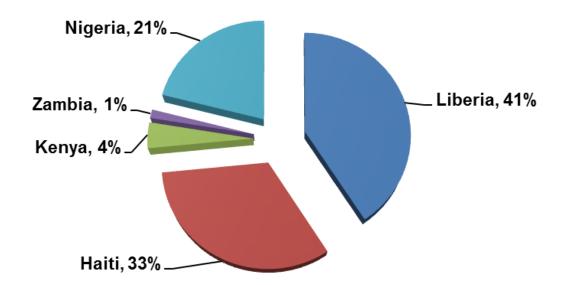
Lifewater.ca continues to work with in-country partner "Seeds of Hope International Partnerships" (SOHIP) to provide safe drinking water and sanitary conditions in Zambia.



Summary of Work by Project Type



Summary of Work by Country



Capacity Building

Lifewater.ca ensures that their in-county partners can efficiently meet their missions and goals in a sustainable way and in turn the goals and mission of Lifewater.ca are also achieved; this is often referred to as "capacity building". Capacity building is done in various supportive ways including purchasing equipment and supplies, arranging secure operation bases and providing training for in-country workers.

This year the capital purchases included the trucks for Liberia, an SUV for Haiti, Laboratory equipment and construction for Haiti (to test for water borne diseases), completing the compound in Liberia, and the necessary supplies to continue production of items such as water level meters, pumps and drill bits.



Also at the home base the capacity building incorporated continued translation of Lifewater training manuals into French, updating the security of our electronic media, and multiple presentations highlighting the work and needs of Lifewater.ca.

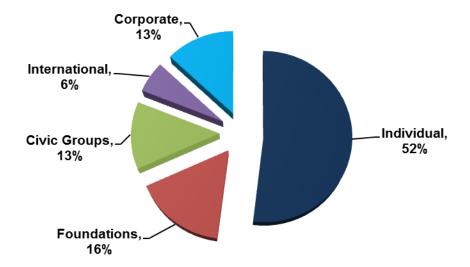


Often the most important capacity building work is using the expertise of our volunteers to train in-country partners. This training occurs on what is referred to as a "training trip". Thirteen volunteers made 3 such training trips to Liberia while 12 volunteers traveled to Haiti also in 3 separate trips. Besides providing advanced drill training, the purpose of the trips also included improving communications, knowledge of country and team needs, and the building of even stronger relationships.

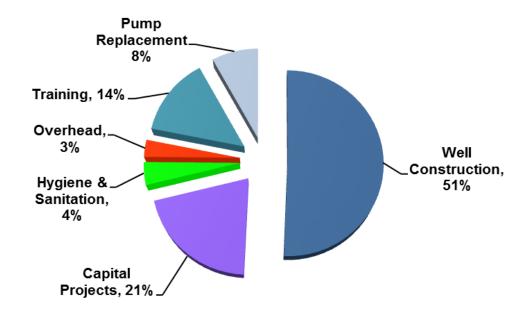
FINANCIALS

Lifewater.ca's fiscal year is October 1 – September 30. Most of our funding comes from individuals followed by foundations, Civic Groups (Churches and schools), corporations and international donations. The organization's expenditures are primarily on the projects themselves and the sustainability of the in-country partners while our overhead of 3% (which includes fundraising) is well below the average non-profit overhead expenditure of 16%.

Revenues



Expenses



2011 Lifewater Canada Financial Statement

Revenues				
Total Receiptable Donations		\$427,008.74		
- Individual Donations	\$306,096.35			
- Corporate Donations	\$62,559.23			
- Gifts-in-Kind	\$58,353.16			
Total Non-Receiptable Donations		\$236,748.71		
- Civic Groups (Church & School)	\$84,524.47			
- Foundations	\$108,151.61			
- International Donations	\$43,072.63			
- Corporate Donations - Not Receipted	\$1,000.00			
Interest/Currency/Capital Gain Adjustments	\$6,354.14			
Total:		\$670,111.59		

Expenses				
Well Construction (113 Wells)	\$313,876.34			
Well Rehabilitation (20 Pump Repair)	\$49,876.70			
Sanitation Program (12 Latrines)	\$5,500.00			
Community Mobilization & Hygiene Education	\$16,316.92			
Capital Expenses (Trucks, Drill Rigs etc)	\$126,587.45			
Training & Education	\$85,380.44			
Overhead	\$18,511.39			
- Administration Costs (includes Bank Fees) \$10	0,495.98			
- Fund Raising (includes Brokerage Fees) \$7	7,894.97			
- Other	\$120.44			
Total:	\$616,049.24			

Revenues Less Expenses	\$54,062.35
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Balance				
Current Operating Accounts	\$198,056.77			
- Chequing Account \$16,7"	72.21			
- CDN Cash	\$1.04			
- US Cash (expressed in Can \$)	17.46			
- US Chequing Account (expressed in Can \$) \$181,20	66.06			
Reserve Accounts	\$132,175.57			
Closing Balance:	\$330,232.34			