

# **LIFEWATER CANADA**

## **Annual Report**

### **2010**



Lifewater Canada

[www.Lifewater.ca](http://www.Lifewater.ca)

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## Message from Chairman of the Board

On behalf of all of the Board of Directors I would like to express our thanks to all individuals, corporations and institutions that worked with us this past year. to help people in Haiti and Africa improve their health. Your donations of time, money, resources and equipment provided nearly 50,000 people with access to safe drinking water, sanitation facilities and hygiene training!

This past year was one in which we were directly affected by natural disaster, disease outbreaks and an unprecedented number of requests for new wells and latrines. We also became acquainted with the tragedy, opportunity, love and grace that come with these things.

The January earthquake in Haiti resulted in an unprecedented outpouring of support from across North America. Lifewater used this support to supply safe water, medical supplies and food to the Haitian survivors. We continue to work there building partnerships, building the capacity of local people, drilling wells and repairing pumps. These efforts are helping to prevent the spread of the current cholera outbreak.

While responding to the needs in Haiti, Lifewater.ca continued its long tradition of work in Africa. It was very exciting to see our Liberian partners reach the milestone of drilling one well per week for the entire year. The team continues to make improvements and its new air hammer & bits will enable them to successfully complete wells that previously would have been abandoned when hard rock was reached. Our Nigerian, Kenyan and Zambian teams also completed more projects than in the past. This is due mainly to our donors helping more villages afford the cost of undertaking this work.

President Jim Gehrels took 6 months unpaid leave from work and spent months overseas with our partners discussing issues, inspecting completed projects and providing training. Through this intensive experience, Jim has also gained greater insight into differing social expectations and perspectives which will help us shape our programs and approaches to make our work more culturally appropriate and effective.

In closing, I would again like to express my sincerest thanks to everyone who has supported our efforts here at Lifewater Canada. Blessings to you, your family, co-workers and friends may the coming year be one filled with abundance from the stores of heaven.

Sincerely,



Alex Campbell, Chairman  
Lifewater Canada

## Introduction

Lifewater Canada (Lifewater.ca) is a non-profit Christian organization of volunteers from Canada and the United States. We train, equip & support the rural poor in Haiti & Sub-Saharan Africa to drill wells and build washrooms. Every year, Lifewater.ca provides more than ten thousand men, women and children with safe drinking water, hygiene training and sanitation facilities.

Lifewater.ca started operation in 1995 and has been registered in Canada as a charitable, non-profit corporation since 1997:

- Official Name: Lifewater Canada
- Corporation Number: 344140-7
- Business Number: 885420737RR0001
- Address: 307 Euclid Ave, Suite 194; Thunder Bay, Ontario;, P7E 6G6

We exist because over 1 billion people in the world do not have safe drinking water. Water-borne diseases like hepatitis, cholera and dysentery claim the life of a child every 12 seconds. In Sub-Saharan countries like Liberia, 15% of children die before age 5.

We are inspired by Jesus to reach out a helping hand to those in need. We are committed to providing humanitarian assistance to all people, regardless of religious affiliation, race or political persuasion. We focus on helping provide safe water, improved sanitation and increased hygiene awareness in Haiti and in Sub-Saharan Africa (Liberia, Nigeria, Kenya and Zambia). To-date we have drilled nearly 400 wells, built dozens of communal washrooms and held countless health & hygiene workshops.

Our Strategy is simple:

1. Volunteers train & equip African crews.
2. Crews Drill Wells & build Washrooms.
3. Donors help villages afford these necessities.

Because we are run by volunteers working from home, our overhead is under 5%. Our fiscal year runs from October 1 to September 30. Our budget for the upcoming year is \$550,000 Canadian Dollars. Most of our support comes from ordinary families, schools, churches, foundations and civic groups. Lifewater.ca is supported by those who share our belief that whether we live or die should not depend on where we are born



Lifewater.ca builds capacity and implements projects. We work in Haiti and in the Sub-Saharan African countries shown below (Liberia, Nigeria, Kenya and Zambia):



With the generosity of donors and the hard work of volunteers and the in-country teams, 116 projects were completed in Sub-Saharan Africa and Haiti this past year. Thanks for giving generously to make this life-saving work possible.

<b>COUNTY</b>	<b>WELLS</b>	<b>WASHROOMS</b>	<b>PUMP REPLACEMENT</b>	<b>HEALTH &amp; HYGIENE WORKSHOPS</b>
Haiti	18		11	
Kenya	4	4	1	
Liberia	50	2	3	9
Nigeria	8	2		
Zambia	4			
<b>Total</b>	<b>84</b>	<b>8</b>	<b>15</b>	<b>9</b>



# 2010 Board of Directors

## **Chairman**

Alex Campbell, MSc  
Owner of Judan Enterprises (Environmental Consultant)

## **Vice-Chairman**

Peter Brown  
Owner of Humanwave Radio

## **President**

Jim Gehrels, PGeo  
Hydrogeologist Group Leader, Ontario Government

## **Secretary**

Lori Molendyk, RN  
Public Health Manager, Thunder Bay District Health Unit

## **Treasurer**

Gary Lamers  
General Manager, Gala Consulting

## **Financial Controller**

Don Heerema  
Certified Chartered Accountant, BDO Dunwoody

## **International Representative**

Cheryl Hertan  
Certified Tumor Registrar, Memorial Medical Center

## **Member**

Herb Bax  
Retired, Former owner of KBM Forestry Consultants

## **Member**

Tom Gehrels  
CATS Travel Agent, Adventure Center





## Partnerships

Lifewater.ca is able to make a difference in so many lives and keep our overhead down by partnering with other organizations, schools, foundations and companies that either implements the work in the five countries we are working or help raise the funds for these necessary projects. We are also honored to work with two organizations in the United States that provide USA tax receipts to our United State donors.

### Implementing Partners

#### **Haiti:**

- Mission Evangelique du Nord D’Haiti (MENH), Plaine du Nord, Haiti.
- Living Hope Mission (LHM), Madeline, Haiti.
- Hope for Haiti, Fargo, South Dakota.
- Lifewater Drilling Ltd, Bow Island, Alberta

**Kenya:** The Lifewater Kenya Ltd. Box 1610, Nakuru, Kenya, 20100

**Liberia:** Lifewater Liberia Inc, Bensonville Highway, Opposite University of Liberia (Fendall Campus), Liberia.

**Nigeria:** Grace Community Development Agency. Jos, Nigeria.

**Zambia:** Seeds of Hope International Partnerships. 8244 Nelson Mandela Rd, Kansenshi Infill, Ndola, Zambia



### Receipting Partners

Donors can receive USA tax receipts by enclosing a short note saying their donation is in support of the work of Lifewater.ca and sending their cheque to either of the following two non-profit groups:

- Global Horizons, Attention Mr. Herb Klem., PO Box 120494, St. Paul, MN, 55112
- Flowing Streams Ministries, Attention Mr. Mike Turvey, PO Box 3134, Shawnee, KS, 66203

## **Fund Raising Partners**

- Desert Run
- Humanwave.com
- JodiKing.com
- One World Talent Show
- The Water Team
- Water of Life

## **Supporting Foundations**

- The Blossom Foundation
- Buchan Family Foundation
- Colin J.G. Molson Heritage Foundation
- Fellowship of Man
- Manning Foundation

## **Supporting Companies**

- Access Traders
- Adventure Capitalism
- AquaResource Inc
- Automation Now
- Azimuth Environmental Consulting
- BC Greenhouse Builders
- Blackport Hydrogeology Inc
- Cook Engineering
- Dental Shine
- DST Consulting Engineers Inc.
- Franz Environmental Inc
- GeoSmart Energy
- Gowen Environmental Ltd
- Harden Environmental Service Ltd
- Insitu Contractors Inc.
- KGS Group
- Ohlmann Geotechnical Services Inc
- Pacific Western Brewing Co.
- Pine Environmental Services
- Prima Carpets Ltd.
- Rem Manufacturing
- Rideau Group
- Rutledge Development Corporation
- Solinst Canada Ltd
- Terrapex Environmental Ltd
- Tim Lotimer & Associates
- Trade Development Strategies Inc
- Tullock Engineers & Surveyors
- Waterra Pumps Ltd
- Zurich Canada Holdings Ltd

## **Supporting Churches and Schools**

- Broadway Pentecostal Church
- Christian Life Assembly
- Curtin Business School
- Elk Point Elementary School
- Faith @ Work
- First United Methodist Church
- Good Shepherd Church
- Kakabeka Falls Public School
- Lakehead University African Caribbean Student Assoc.
- Langley Immanuel CRC
- Loch Raven United Methodist Church
- Portico Community Church
- Richmond Christian School
- Selkirk Community Church Mennonite Brethren
- Sioux Mountain Public School
- Summerland Baptist Church
- The Cathedral of St. John The Evangelist
- Thunder Bay Christian School
- Vance Chapman School
- Vancouver Mennonite Brethren Church
- Vineyard Christian Fellowship Aldergrove
- Willowdale Christian Reformed Church

## **Other Supporting Organizations**

- Bow Island Elks Club
- Canadian Wildlife Federation
- CAN STEP
- Green Cross Canada
- Ontario Public Service Employees Union(OPSEU)
- Orion Community Association
- South East Alberta Watershed Alliance





## Completed Project Summary

### Haiti

In Haiti, 18 wells were completed by local Haitian workers with training and support from Hope for Haiti and Lifewater Canada volunteers; four school- and fourteen communal wells were completed. Eleven village wells were rehabilitated and upgraded. Other Earthquake Response Projects included distribution of biosand filters in Port-au-Prince, delivery of emergency water supplies, food and medicine.



### Liberia

Much needed work was accomplished in Liberia thanks to the in-country partner Lifewater Liberia also known as L-Linc. This work included completion of eight church, school or clinic wells, 42 communal village wells, three rehabilitated wells, two communal washrooms, and nine Health & Hygiene workshops held in addition to those completed routinely with the water and sanitation projects.



## Nigeria

In Nigeria, work is completed by the in-country partner “Grace Community Development Association”. Eight wells and two washroom projects were completed at schools and in villages.



## Kenya

Projects were completed in Kenya by in-country partner Lifewater Kenya including four school- and clinic-well projects, the rehabilitation of one well, and the completion of four communal washrooms at schools and orphanages.

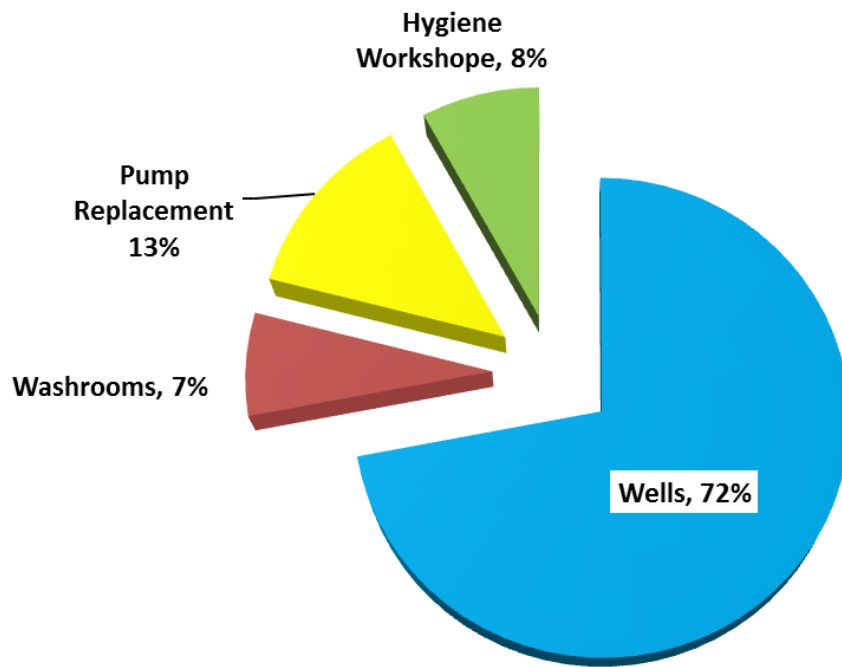


## Zambia

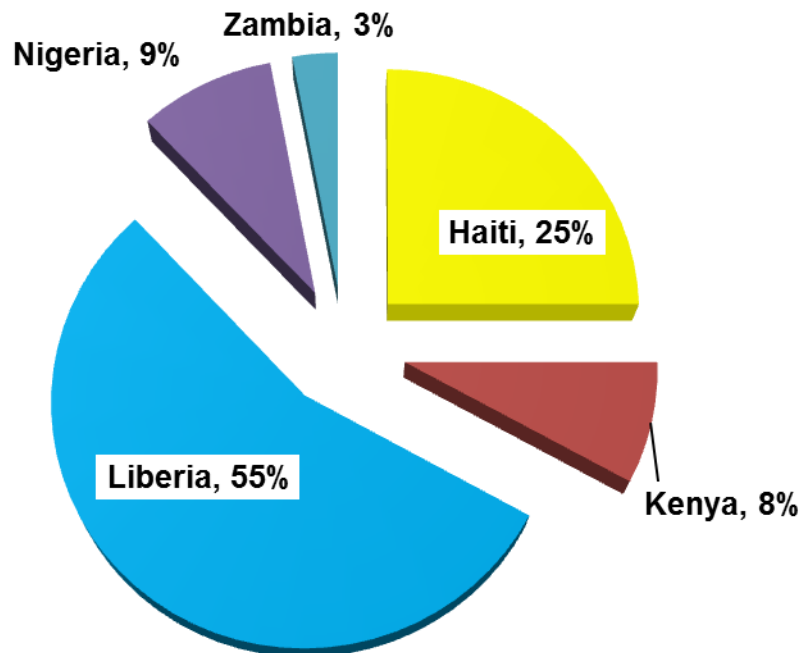
Zambia projects were completed by in-country partner “Seeds of Hope International Partnerships” (SOHIP) which included four village wells.



### Summary of Work by Project Type



### Summary of Work by Country





## Capacity Building

Lifewater Canada ensures that their in-country partners can efficiently meet their missions and goals in a sustainable way and in turn the goals and mission of Lifewater Canada are also achieved; this is often referred to as “capacity building”. Capacity building is done in various supportive ways including purchasing equipment and supplies, arranging secure operation bases and providing training for in-country workers.

Major capital investments in Haiti included the purchase of several six wheel drive trucks, a portable drill rig and purchase of key drilling supplies, including 200 hand pumps from India. Major capital investments in Liberia included purchase of a 1 ton drilling truck, upgrading the LS350T drill rig with compressor and air hammer to effectively drill rock, and completion of the operations compound,



Also at the home base the capacity building incorporated translation of Lifewater training manuals into French, establishing a volunteer manual, and multiple presentations highlighting the work and needs of Lifewater Canada.

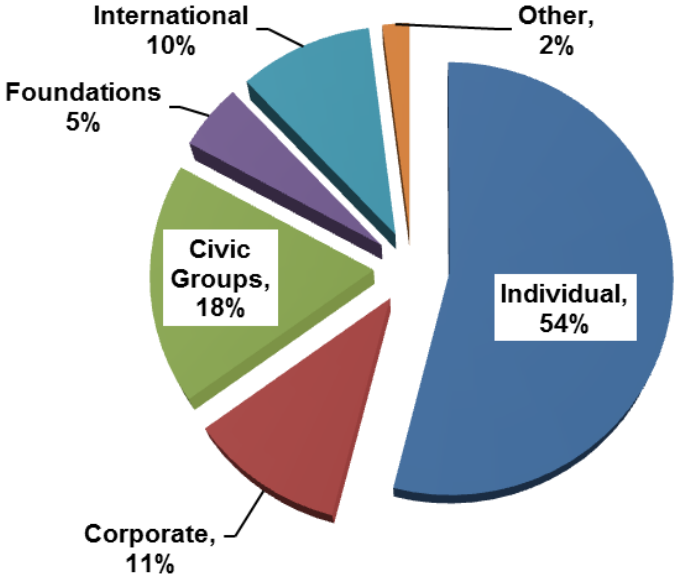


Often the most important capacity building work is using the expertise of our volunteers to train in-country partners. This training occurs on what is referred to as a “training trip”. Many volunteers made such trips this year: Four volunteers made three trips to Haiti, the first of which immediately followed the January earthquake providing emergency supplies of food and water and establishing a sustainable in country program; Three volunteers traveled to Kenya to provide advance technical training; Six volunteers provided logistical and technical training in Liberia; while three volunteers traveled to Zambia to provide extensive field and classroom training.

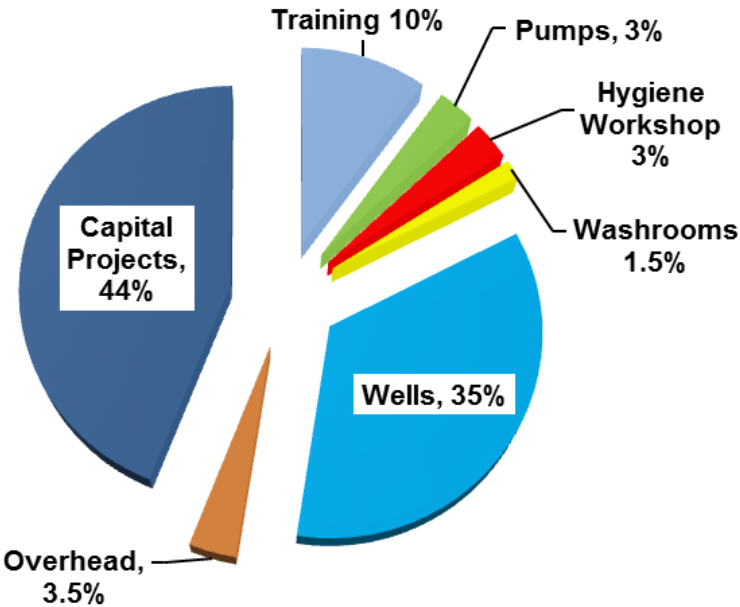
# FINANCIALS

Lifewater.ca's fiscal year is October 1 – September 30. Most of our funding comes from individuals followed by Civic Groups (Churches & Schools), companies and foundations. The organization's expenditures are primarily on the projects themselves and the sustainability of the in-country partners at 88%. Our overhead of 3.5% (which includes fundraising) is well below the average non-profit overhead expenditure of 14%.

## Revenues



## Expenses



## 2010 Lifewater Canada Financial Statement

<b>Revenues</b>	
<b>Total Receiptable Donations</b>	<b>\$468,976.09</b>
- Individual Donations	\$381,918.64
- Corporate Donations	\$79,566.17
- Gifts from Canadian Non-Profits	\$0.00
- Gifts-in-Kind	\$7,491.28
<b>Total Non-Receiptable Donations</b>	<b>\$238,804.29</b>
- Civic Groups (Church & School)	\$130,023.79
- Foundations	\$37,963.00
- International Donations	\$67,132.50
- Corporate Donations - Not Received	\$3,685.00
<b>Interest/Currency/Capital Gain Adjustments</b>	<b>-\$1,194.33</b>
<b>Total:</b>	<b>\$706,586.05</b>

<b>Expenses</b>	
<b>Well Construction (86 Wells)</b>	<b>\$245,904.72</b>
<b>Well Rehabilitation (15 Pump Repair)</b>	<b>\$7,919.77</b>
<b>Sanitation Program (7 Latrines)</b>	<b>\$9,686.59</b>
<b>Community Mobilization &amp; Hygiene Education</b>	<b>\$22,266.61</b>
<b>Capital Expenses (Trucks, Drill Rigs etc)</b>	<b>\$303,125.58</b>
<b>Training &amp; Education</b>	<b>\$67,275.77</b>
<b>Overhead</b>	<b>\$23,993.10</b>
- Administration Costs (includes Bank Fees)	\$10,219.89
- Fund Raising (includes Brokerage Fees)	\$13,537.62
- Other	\$235.59
<b>Total:</b>	<b>\$680,172.14</b>

<b>Revenues Less Expenses</b>	<b>\$26,413.91</b>
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<b>Balance</b>	
<b>Current Operating Accounts</b>	<b>\$105,197.09</b>
- Chequing Account	\$47,525.74
- CDN Cash	\$54.09
- US Cash (expressed in Can \$)	\$17.28
- US Chequing Account (expressed in Can \$)	\$57,599.98
<b>Reserve Accounts</b>	<b>\$170,972.90</b>
<b>Closing Balance:</b>	<b>\$276,169.99</b>